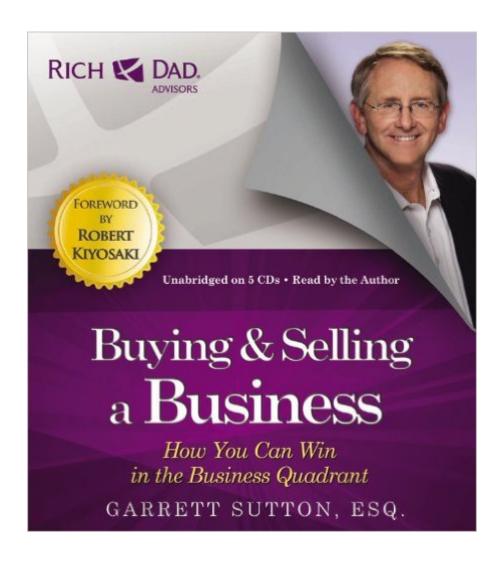
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Rich Dad Advisors: Buying And Selling A Business: How You Can Win In The Business Quadrant (Rich Dad's Advisors (Audio))





Synopsis

Buying and Selling a Business reveals key strategies to sell and acquire business investments. Garrett Sutton, Esq. is a best selling author of numerous law for the layman books, and he guides the listener clearly through all of the obstacles to be faced before completing a winning transaction. Buying and Selling a Business uses real life stories to illustrreate how to prepare your business for sale, analyze acquisition candidates and assemble the right team of experts. The audiobook also clearly identifies how to understand the tax issues of a business sale how to use confidentiality agreements to your benefit and how to negotiate your way to a positive result. Robert Kiyosaki, the best selling author of Rich Dad Poor Dad has this to say about Buying and Selling a Business, "Garrett Sutton's information is priceless for anyone who wants to increase his or her knowledge of the often secret world of the rich, what the rich invest in, and some of the reasons why the rich get richer."

Book Information

Series: Rich Dad's Advisors (Audio)

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Average Customer Review: 4.4 out of 5 stars Â See all reviews (11 customer reviews)

Best Sellers Rank: #1,676,321 in Books (See Top 100 in Books) #98 in Books > Books on CD >

Business > Sales #478 in Books > Business & Money > Processes & Infrastructure > Purchasing

& Buying #522 in Books > Books on CD > Business > Management

Customer Reviews

While the subject is daunting this book very clearly laid out the concepts and the strategies. The case studies are well written and lead to a greater understanding of what is involved. All in all a very helpful book

Worthwhile with useful tidbits. I would recommend it to someone thinking of selling. Good luck in your new endeavor. Fini

Interesting book on how to buy and sell a business. The author was very informative and knowledgeable.

Buying a business can be very complicated. This book clearly lays out how to do it the right way.

I thought that this was a sequel to Garrett Suttons book "How To Buy & Sell a Business" which I bought in the first printing in 2003. This book is actually the same - or very nearly the same - as that original printing with a different title. The paragraphs are the same and in the same order. There is very little new content. I gave the book away less than a week after receiving it. Obviously, I liked the original book enough to buy this one. So, the content is good for anyone who has not already purchased the first printing. But I felt deceived when I started reading the content. I probably won't buy any Rich Dad/Poor Dad or Rich Dad Adviser books in the future.

This is a very useful book on a seemingly difficult subject. The author breaks it down into understandable parts. I now have a much clearer and confident understanding of how to buy a business.

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